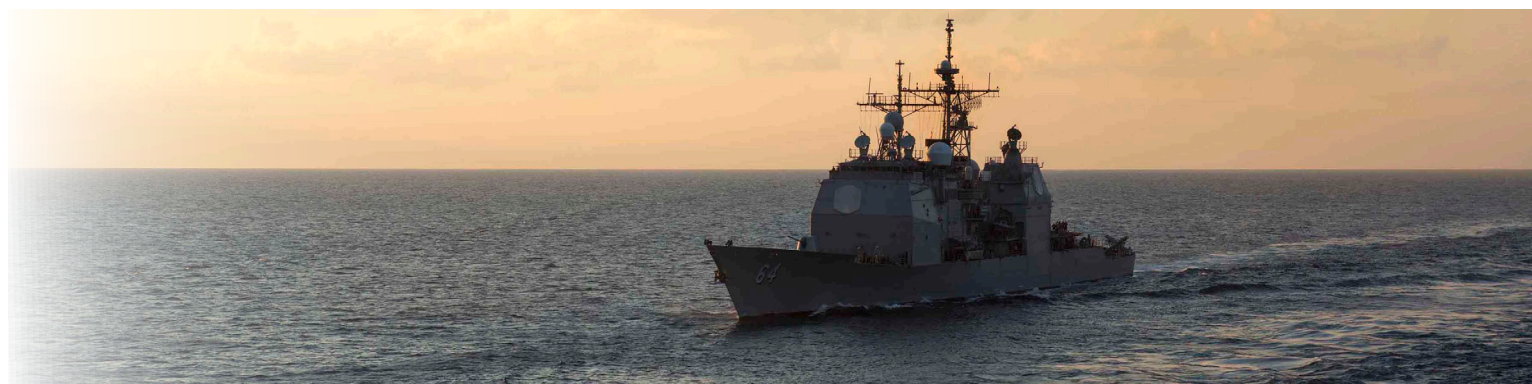


# DEPARTMENT OF THE NAVY ENTERPRISE SOFTWARE LICENSING (PMM 110)



## WHO WE ARE

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The Department of the Navy Enterprise Software Licensing (DON ESL) Program Office, PMM 110, leads a joint Navy and Marine Corps strategic sourcing effort to consolidate, centralize and streamline the acquisition and management of the DON ESL agreements.

## WHAT WE DO

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In support of the DoD CIO IT consolidation roadmap and DONCIO IT efficiency efforts, PMM 110 leverages the combined buying power of the Navy and Marine Corps to improve the DON's IT/cyberspace investment decision practices as well as enterprise-level evaluation, funding, management and tracking of current and future requirements for all enterprise-designated software vendors and products.

## VALUE TO THE DON

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- Improves DON buying power and negotiating power for maximum discount and cost avoidance
- Enables faster turnaround times for customers due to standardized and simplified purchasing
- Establishes common terms and conditions and product lists across the DON
- Facilitates efforts to standardize products across the DON
- Increases interoperability and commonality
- Allows better management of assets
- Provides pricing leverage for follow-on agreements
- Enables follow-on process efficiencies for ordering and managing software licenses
- Enables DON customers to purchase the software their programs need in a pre-negotiated environment with pre-established low prices
- Improves information assurance posture and supports future network alignment
- Positions DON for future DoD Enterprise License Agreement (ELA) consolidations
- Ensures compliance with DoD & DON IT mandates

## WHAT IS A DON ESL?

A DON ESL is an agreement for enterprise-designated software vendors and products that allows for the transfer of existing software maintenance, purchase of new software maintenance and purchase of products from a pre-negotiated product catalog.

## WHO CAN USE DON ESL AGREEMENTS

The use of DON ESLs are mandated per the 22 February 2012, DON Chief Information Officer (CIO)/Assistant Secretary of the Navy (ASN) (Research, Development & Acquisition (RDA)) and Assistant Secretary of the Navy (ASN) (Financial Management and Comptroller (FMC)) memorandum to achieve maximum cost savings.

## Existing DON ESL Agreements

DON ESL Agreements	Period of Performance	ESL Website	PMM 110 POC
Microsoft (BPA)	01 Jun 2015 – 31 May 2018	<a href="https://navy.deps.mil/peoeis/sites/pmm110/microsoft/default.aspx">https://navy.deps.mil/peoeis/sites/pmm110/microsoft/default.aspx</a>	Pat Lyons Patricia.Lyons@usmc.mil
Oracle (BPA/ELA/ULA)	13 Jun 2013 – 12 Jun 2018	<a href="https://navy.deps.mil/peoeis/sites/pmm110/oracle/default.aspx">https://navy.deps.mil/peoeis/sites/pmm110/oracle/default.aspx</a>	Steve Cabrian Stephen.Cabrian@usmc.mil
Axway (IDIQ)	24 Sep 2013 – 14 Mar 2018	<a href="https://navy.deps.mil/peoeis/sites/pmm110/axway/default.aspx">https://navy.deps.mil/peoeis/sites/pmm110/axway/default.aspx</a>	CDR Ross Orvik Ross.Orvik@navy.mil
Symantec (BPA/ELA)	<b>BPA:</b> 03 Apr 2014 – 02 Apr 2019 <b>ELA:</b> 09 Apr 2014 – 31 Mar 2017	<a href="https://navy.deps.mil/peoeis/sites/pmm110/symantec/default.aspx">https://navy.deps.mil/peoeis/sites/pmm110/symantec/default.aspx</a>	Lynda Potters Lynda.Potters@navy.mil
ActivIdentity (BPA)	10 Apr 2014 – 09 Apr 2019	<a href="https://navy.deps.mil/peoeis/sites/pmm110/actividentity_esl/default.aspx">https://navy.deps.mil/peoeis/sites/pmm110/actividentity_esl/default.aspx</a>	Bob Franco Robert.Franco@navy.mil
Cisco SMARTnet (DoD JELA)	<b>PoP</b> 18 Sep 2014 – 17 Jun 2019	<a href="https://navy.deps.mil/peoeis/sites/pmm110/ciscosmartnet/default.aspx">https://navy.deps.mil/peoeis/sites/pmm110/ciscosmartnet/default.aspx</a>	Christine Lamer Christine.Lamer@usmc.mil

## Future DON ESL Agreement Candidates

DON ESL Agreements	Projected Award Dates	PMM 110 POC
VMWare	Q1 FY16	Bob Franco — Robert.Franco@navy.mil
IBM	Q4 FY15	Greg Jackson — Gregory.E.Jackson1@navy.mil
NetAPP & EMC	Q2 FY16	Sherri Payne — Sherri.Payne@usmc.mil

For more information, please visit: <https://navy.deps.mil/peoeis/sites/pmm110/default.aspx> (CAC required)

